

REWARD YOURSELF



SPIFF DETAILS

Earn \$100 spiff

when closing a new logo customer between 100 - 499 seats.

Earn \$500 spiff

when closing a new logo customer between 500 -1,499 seats.

Earn \$1000 spiff

when closing a new logo customer of 1,500 or more seats.

CRITERIA

To earn the spiff you need to register the new logo deal reg with Raytheon|Websense, setup an appointment with the customer and a Raytheon|Websense sales rep, close the opportunity by 03/31/16.

CODE: NEWLOGO2015CHANNEL must be entered in the "other details" field when registering the deal.

DATES

Start: 08/10/15 End: 12/31/15

Deal must be registered by 12/31/15 to qualify.

For more Information, please contact:

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Michael Martinez
Raytheon|Websense Champion
Arrow Electronics
Tel: 512.927.7916
Mob: 682.365.5731
mimartinez@arrow.com



Alison Lewis, Raytheon|Websense Market
Development Specialist
Ingram Micro
Tel: 1.800.456.8000 Ext: 67167
alison.lewis@ingrammicro.com