

Australian Privacy Act. Protecting your Data from Data Theft

Gerry Tucker Country Manager, ANZ 11th December 2013

TRITON STOPS MORE THREATS. WE CAN PROVE IT.







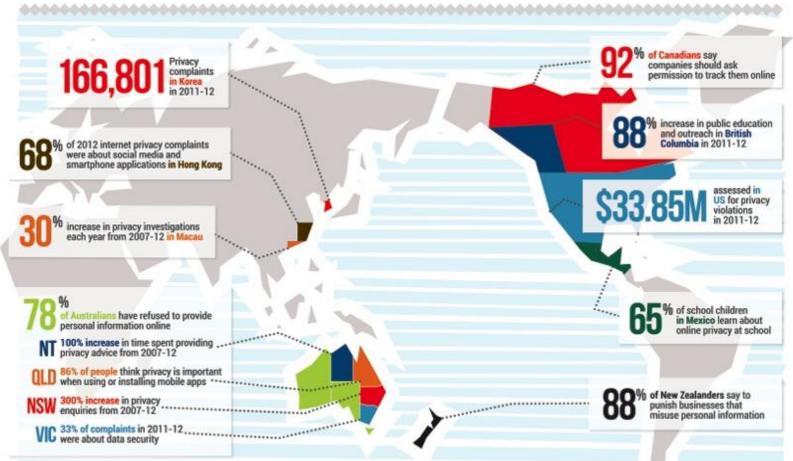
- Advanced Attacks
- Data Theft & Loss
- Declining Effectiveness I
- Complexity Increasing
- Lack of Forensics
 - Increased Risk



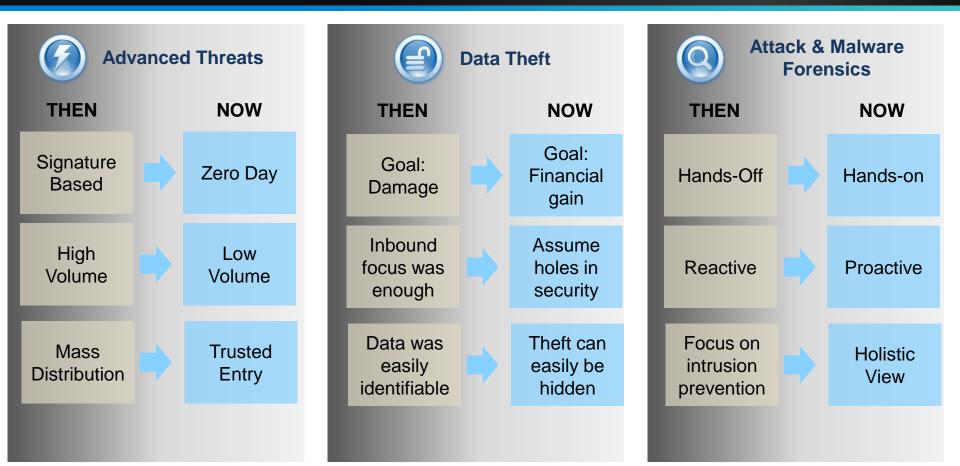
Australia and New Zealand



Increasing concerns about privacy - locally and globally websense

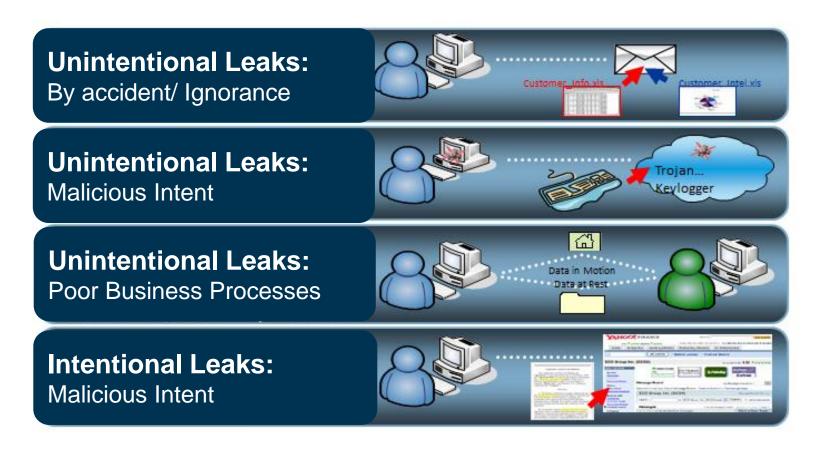


The Threat Landscape has Changed



4 Main Scenarios of Data Leaks





Threat Changes Require New Defenses

Changing Threat Landscape



Advanced Threats



Data Theft



Attack and Malware Forensics

7 Stages of Advanced Threats



New Security Requirements



Protection from advanced threats



Containment against data theft



Threat dashboard / Severity alerting



Forensic reporting / SIEM integration



Malware analysis sandboxing & services



Performance & availability of defenses

<u>Context</u> and <u>Content</u> Aware Data Protection

Who	What	Where	How		Action
Human Resources	Source Code	Business Partner	File Transfer		Confirm
Customer Service	Business Plans	Dropbox	Web		Block
Marketing	Personal Data	Business Partner	Instant Messaging		Notify
Finance	M&A Plans	Facebook	Peer-to-Peer		Remove
Accounting	Employee Salary	China	Email		Quarantine
Sales	Financial Report	Spyware Site	Print		Audit
Legal	Customer Records	Removable Media	File Copy		Encryption
Technical Support	Technical Doc	Competitor	Print Screen		Block
Engineering	Competitive Info	Analyst	Copy/Paste	, m,	Notify
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DLP Technology Considerations for Australian Privacy Laws

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SECURITY OF PERSONAL INFORMATION (APP11)

"Is my organisation taking reasonable steps to protect Personal Information?"





Monitor email, web & endpoints Monitor & control flow of PI data outside of organisation

COLLECTION OF SOLICITED PERSONAL INFORMATION (APP3)

"What Personal Information is my organisation storing & how is it being used?" **Data at Rest**



What & where is PI data stored? Audit trail enables business units to determine compliance

USE or DISCLOSURE OF PERSONAL INFORMATION (APP6)

"Am I using Personal Information for a primary business purpose?"





Analyse flow of data inside / outside of organisation & determine purpose of use

Large Health Organisation

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PROBLEM:

- Traditional AV & Firewalls not providing protection.
- Increasing volume of incidents, concerns with data theft and Privacy Law compliance
- Workforce increasingly mobile, need end point data protection

SOLUTION:

- 50% reduction in data loss incidents
- 8 weeks to deploy DLP for Web and Email
- Reduced infrastructure from 16 to 6 appliances



Analysts Recognise Websense

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Gartner

- 2013 Secure Web Gateway MQ: Leaders Quadrant
- 2013 Content-Aware Data Loss Prevention MQ: Leaders Quadrant
 - Secure Web Gateway Software 2012 Worldwide Market Share Leader

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- 2012 WCF Vendor Landscape: Champion
- 2012 DLP Vendor Landscape: Champion & Trend Setter Award

FROST & SULLIVAN

- 2012 Global Web Content Filtering Competitive Landscape: Sole Market Leader
 - 2012 Global Web Content Filtering Market Share Leader

FORRESTER

2012 Email Content Security Wave: Leader

Gartner

2013 Secure Email Gateway MQ: Visionaries Quadrant

FROST & SULLIVAN



2013 Global Web & Email Security Content Security: Customer Value Enhancement Award

INFONETICS RESEARCH

Integrated Content Security Gateways CY12 Worldwide Market Share Leader



- 2013-2014 IDC MarketScape: WW Messaging Security : Leader
 - 2012 IDC MarketScape: WW Web Security Products: Leader

THE RADICATI GROUP, INC. A TECHNOLOGY MARKET RESEARCH FIRM

- 2013 Corporate Web Security Market Quadrant: Top Player
- 2013 Content-Aware Data Loss Prevention Market Quadrant: Top Player

Conclusion Reducing Risk, Ensuring Compliance to the Australian Privacy Act

- Organisations face multiple data security challenges and conflicting priorities across the business
- The Australian Privacy Act (APA) will be enforceable from 12th March 2014
- Enforcement of Australian Privacy Act:
 - \$340K (non-corporate entities / individuals)
 - \$1.7M(Corporations)
- In order to meet the APA's Information Security requirements, organisations need to take measures to prevent, detect and respond to a breach.
- Unified Content data security strategy is key to meeting Australia's Privacy Act requirements – are you prepared?

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QUESTIONS & ANSWERS